





## Virtual country seminar Canada

Focus: Food, via MS-Teams

## on Tuesday, 30 November 2021

### **Situation**

With an export volume of 303 million euros in 2020 (-1.9 % compared to 2019), Canada, after many years of continuous and above-average increases, is still the second strongest export destination market in America. The biggest export categories are still sweets (73.9 Mio. Euros, -5.0 %), meat & sausages (40.4 Mio. Euros, +23.4 %), bakery goods (32.6 Mio. Euros, -12.6 %), and Beer (17.2 Mio. Euros, -12.0 %).

#### **Partners**

The seminar is organised as a cooperation event by the German Federal Ministry for Food and Agriculture (BMEL) and GEFA e.V. in collaboration with the AHK Kanada.

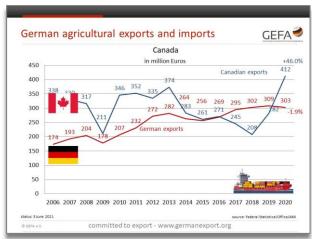


Figure: German Food exports to Canada

#### Objective

The overriding goal is to further increase export activities to Canada. The seminar will enable the participants to assess the current economic situation and Covid-19-related changes in the market situation to make concrete conclusions for their export activities.

#### Target group

The seminar is primarily aimed at small and medium-sized German companies in the food industry.

Agenda in MEZ / EST	
15:00 - 15:05 Uhr MEZ	Greetings and introduction: GEFA e.V., Mr. Holger Hübner
09:00 - 09:05 am EST	
15:05 - 15:10 Uhr MEZ	The export promotion program of the German Federal Minis-
09:05 - 09:10 am EST	try for Food and Agriculture (BMEL): Mr. Michael Hauck
15:10 - 15:25 Uhr MEZ	Canada in brief: export statistic, retailer and consumer data:
09:10 - 09:25 am EST	GEFA e.V., <b>Ms. Sonja Hammann</b>
15:25 - 15:50 Uhr MEZ	The Canadian Food Sector: Canadian German Chamber of In-
09:25 - 09:50 am EST	dustry and Commerce, Mr. Karim Damerje
15:50 - 16:00 Uhr MEZ	Q&A
09:50 - 10:00 am EST	
16:00 - 16:30 Uhr MEZ	Loblaw Companies Limited - <b>Kathlyne Ross</b> , VP Product De-
10:00 - 10:30 am EST	velopment, Innovation and Sustainability
16:30 - 16:40 Uhr MEZ	Q&A
10:30 - 10:40 am EST	
16:40 - 17:15 Uhr MEZ	Import of food and agricultural products from the EU to Can-
10:40 - 11:15 am EST	ada and CETA: Solimpex, Mr. Christian Sivière
17:15 - 17:25 Uhr MEZ	Q&A
11:15 - 11:25 am EST	
17:25 - 17:30 Uhr MEZ	Closing words: GEFA e.V., Mr. Holger Hübner
11:25 - 11:30 am EST	

For registration, please use the following registration form.

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### Please return until 29.10.2021 to

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on ruesuay , 30 November 2021	
Dear Ms. Hammann,	
We book bindingly the participation in the above-mentioned virtual country seminar at the price of 90 Euro. The costs are per company and plus VAT.  We agree that a short overview of our participant(s) may be made available to the Federal Ministry of Food and Agriculture for project evaluation.	
Contact	
Company:	
Street:	
Postal Code + City:  Mr. / Ms.:	
Mobile:	
E-Mail:	
We have the following specific question for (please specify):	
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